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# Learning Label Trees for Probabilistic Modelling of Implicit Feedback

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## Abstract

User preferences for items can be inferred from either explicit feedback, such as item ratings, or implicit feedback, such as rental histories. Research in collaborative filtering has concentrated on explicit feedback, resulting in the development of accurate and scalable models. However, since explicit feedback is often difficult to collect it is important to develop effective models that take advantage of the more widely available implicit feedback. We introduce a probabilistic approach to collaborative filtering with implicit feedback based on modelling the user's item selection process. In the interests of scalability, we restrict our attention to tree-structured distributions over items and develop a principled and efficient algorithm for learning item trees from data. We also identify a problem with a widely used protocol for evaluating implicit feedback models and propose a way of addressing it using a small quantity of explicit feedback data.

## 1 Introduction

The rapidly growing number of products available online makes it increasingly difficult for users to choose the ones worth their attention. Recommender systems assist users in making these choices by ranking the products based on inferred user preferences. Collaborative filtering [6] has become the approach of choice for building recommender systems due to its ability to infer complex preference patterns from large collections of user preference data. Most collaborative filtering research deals with inferring preferences from explicit feedback, for example ratings given to items. As a result, several effective methods have been developed for this version of the problem. Matrix factorization based models [13, 5, 12] have emerged as the most popular of these due to their simplicity and superior predictive performance. Such models are also highly scalable because their training algorithms take advantage of the sparsity of the rating matrix, resulting in training times that are linear in the number of observed ratings.

However, since explicit feedback is often difficult to collect it is essential to develop effective models that take advantage of the more abundant implicit feedback, such as logs of user purchases, rentals, or clicks. The difficulty of modelling implicit feedback comes from the fact that it contains only positive examples, since users explicitly express their interest, by selecting items, but not their disinterest. Note that not selecting a particular item is not necessarily an expression of disinterest, as it might also be due to the obscurity of the item, lack of time, or other reasons.

Just like their explicit feedback counterparts, the most successful implicit feedback collaborative filtering (IFCF) methods are based on matrix factorization [4, 10, 9]. However, instead of a highly sparse rating matrix, they approximate a dense binary matrix, where each entry indicates whether or not a particular user selected a particular item. We will collectively refer to such methods as Binary Matrix Factorization (BMF). Since such approaches treat unobserved user/item pairs as fake negative examples which can dominate the much less numerous positive examples, the contribution to the

objective function from the zero entries is typically downweighted. The matrix being approximated is no longer sparse, so models of this type are typically trained using batch alternating least squares. As a result, the training time is cubic in the number of latent factors, which makes these models less scalable than their explicit feedback counterparts.

Recently [11] introduced a new method, called Bayesian Personalized Ranking (BPR), for modelling implicit feedback that is based on more realistic assumptions than BMF. Instead of assuming that users like the selected items and dislike the unselected ones, it assumes that users merely prefer the former to the latter. The model is presented with selected/unselected item pairs and is trained to rank the selected items above the unselected ones. Since the number of such pairs is typically very large, the unselected items are sampled at random.

In this paper we develop a new method that explicitly models the user item selection process using a probabilistic model that, unlike the existing approaches, can generate new item lists. Like BPR it assumes that selected items are more interesting than the unselected ones. Unlike BPR, however, it represents the appeal of items to a user using a probability distribution, producing a complete ordering of items by probability value. In order to scale to large numbers of items efficiently, we restrict our attention to tree-structured distributions. Since the accuracy of the resulting models depends heavily on the choice of the tree structure, we develop an algorithm for learning trees from data that takes into account the structure of the model the tree will be used with.

We then turn our attention to the task of evaluating implicit feedback models and point out a problem with a widely used evaluation protocol, which stems from the assumption that all items not selected by a user are irrelevant. Our proposed solution involves using a small quantity of explicit feedback to reliably identify the irrelevant items.

## 2 Modelling item selection

We propose a new approach to collaborative filtering with implicit feedback based on modelling the item selection process performed by each user. The identities of the items selected by a user are modelled as independent samples from a user-specific distribution over all available items. The probability of an item under this distribution reflects the user’s interest in it. Training our model amounts to performing multinomial density estimation for each user from the observed user/item pairs without explicitly considering the unobserved pairs.

To make the modelling task more manageable we make two simplifying assumptions. First, we assume that user preferences do not change with time and model all items chosen by a user as independent samples from a fixed user-specific distribution. Second, to keep the model as simple as possible we assume that items are sampled with replacement. We believe that sampling with replacement is a reasonable approximation to sampling without replacement in this case because the space of items is large while the number of items selected by a user is relatively small. These simplifications allow us to model the identities of the items selected by a user as IID samples.

We now outline a simple implementation of the proposed idea which, though impractical for large datasets, will serve as a basis for developing a more scalable model. As is typical for matrix factorization methods in collaborative filtering, we represent users and items with real-valued vectors of latent factors. The factor vectors for user  $u$  and item  $i$  will be denoted by  $U_u$  and  $V_i$  respectively. Intuitively,  $U_u$  captures the preferences of user  $u$ , while  $V_i$  encodes the properties of item  $i$ . Both user and item factor vectors are unobserved and so have to be learned from the observed user/item pairs. The dot product between  $U_u$  and  $V_i$  quantifies the preference of user  $u$  for item  $i$ . We define the probability of user  $u$  choosing item  $i$  as

$$P(i|u) = \frac{\exp(U_u^\top V_i + c_i)}{\sum_k \exp(U_u^\top V_k + c_k)}, \quad (1)$$

where  $c_i$  is the bias parameter that captures the overall popularity of item  $i$  and index  $k$  ranges over all items in the inventory. The model can be trained using stochastic gradient ascent [2] on the log-likelihood by iterating through the user/item pairs in the training set, updating  $U_u$ ,  $V_i$ , and  $c_i$  based on the gradient of  $\log P(i|u)$ . The main weakness of the model is that its training time is linear in the inventory size because computing the gradient of the log-probability of a single item requires explicitly considering all available items. Though linear time complexity might not seem

prohibitive, it severely limits the applicability of the model since collaborative filtering tasks with tens or even hundreds of thousands of items are now common.

### 3 Hierarchical item selection model

The linear time complexity of the gradient computation is a consequence of normalization over the entire inventory in Eq. 1, which is required because the space of items is unstructured. We can speed up normalization, and thus learning, exponentially by assuming that the space of items has a known tree structure. We start by supposing that we are given a  $K$ -ary tree with items at the leaves and exactly one item per leaf. For simplicity, we will assume that each item is located at exactly one leaf. Such a tree is uniquely determined by specifying for each item the path from the root to the leaf containing the item. Any such path can be represented by the sequence of nodes  $n = n_0, n_1, \dots, n_L$  it visits, where  $n_0$  is always the root node.

By making the choice of the next node stochastic, we can induce a distribution over the leaf nodes in the tree and thus over items. To allow each user to have a different distribution over items we make the probability of choosing each child a function of the user’s factor vector. The probability will also depend on the child node’s factor vector and bias the same way the probability of choosing an item in Eq. 1 depends on the item’s factor vector and bias. Let  $C(n)$  be the set of children of node  $n$ . Then for user  $u$ , the probability of moving from node  $n_j$  to node  $n$  on a root-to-leaf tree traversal is given by

$$P(n|n_j, u) = \frac{\exp(U_u^\top Q_n + b_n)}{\sum_{m \in C(n_j)} \exp(U_u^\top Q_m + b_m)}, \quad (2)$$

if  $n$  is a child of  $n_j$  and 0 otherwise. Here  $Q_n$  and  $b_n$  are the factor vector and the bias of node  $n$ . The probability of selecting item  $i$  is then given by the product of the probabilities of the decisions that lead from the root to the leaf containing  $i$ :

$$P(i|u) = \prod_{j=1}^{L_i} P(n_j^i | n_{j-1}^i, u). \quad (3)$$

We will call the model defined by Eq. 3 the Collaborative Item Selection (CIS) model. Given a tree over items, the CIS model can be trained using stochastic gradient ascent in log-likelihood, updating parameters after each user/item pair.

While the model can use any tree over items, the choice of the tree affects the model’s efficiency and ability to generalize. Since computing the probability of a single item takes time linear in the item’s depth in the tree, we want to avoid trees that are too unbalanced. To produce a model that generalizes well we also want to avoid trees with difficult classification problems at the internal nodes [1], which correspond to hard-to-predict item paths.

One way to produce a tree that results in relatively easy classification problems is to assign similar items to the same class, which is the approach of [7] and [14]. However, the similarity metrics used by these methods are not model-based in the sense that they are not derived from the classifiers that will be used at the tree nodes. In Section 5 we will develop a scalable model-based algorithm for learning trees with item paths that are easy to predict using Eq. 2.

### 4 Related work

The use of tree-structured label spaces to reduce the normalization cost has originated in statistical language modelling, where it was used to accelerate neural and maximum-entropy language models [3, 8]. The task of learning trees for efficient probabilistic multiclass classification has received surprisingly little attention. The two algorithms most closely related to the one proposed in this paper are [1] and [7]. [1] proposed a fully online algorithm for multinomial density estimation that constructs a binary label tree by inserting the previously unseen labels whenever they are encountered. The location for a new label is found proceeding from the root to a leaf making the left child/right child decisions based on their probability under the model and a tree balancing penalty. This is the only tree-learning algorithm we are aware of that takes into account the probabilistic model the tree is used with. Unfortunately, this approach is very optimistic because it decides on the location for a new label in the tree based on a single training case and never revisits that decision.

The algorithm in [7] was developed for learning trees over words for use in probabilistic language models. It constructs such trees by performing top-down hierarchical clustering of words, which are represented by real-valued vectors. The word representations are learned through bootstrapping by training a language model based on a random tree. This algorithm, unlike the one we propose in Section 5, does not take into consideration the model the tree is constructed for.

Most work on tree-based multiclass classification deals with non-probabilistic models and does not apply to the problem we are concerned with in this paper. Of these approaches our algorithm is most similar to the one in [14], which looks for a tree structure that avoids requiring to discriminate between easily confused items as much as possible. The main weakness of that approach is the need for training a flat classifier to produce the confusion matrix needed by the algorithm. As a result, it is unlikely to scale to large datasets containing tens of thousands of classes.

## 5 Model-based learning of item trees

### 5.1 Overview

In this section we develop a scalable algorithm for learning trees that takes into account the parametric form of the model the tree will be used with. At the highest level our approach can be seen as top-down model-based hierarchical clustering of items. We chose top-down clustering over bottom-up clustering because it is the more scalable option. Since finding the best tree is intractable, we take a greedy approach that constructs the tree one level at a time, learning the  $l^{th}$  node of each item path before fixing it and advancing to the  $(l + 1)^{st}$  node. Because our approach is model-based, it learns model parameters, i.e. node biases and factor vectors, jointly with the item paths. As a result, at every point during its execution it specifies a complete probabilistic model of the data, which becomes more expressive with each additional tree level. This makes it possible to monitor the progress of the algorithm by evaluating the predictions made after learning each level.

For simplicity, our tree-learning algorithm assumes that user factor vectors are known and fixed. Since these vectors are actually unknown, we learn them by first training a CIS model based on a random balanced tree. We then extract the user vectors learned by the model and use them to learn a better tree from the data. Finally, we train a CIS model based on the learned tree, updating all the parameters, including the user vectors. This three-stage approach is similar to the one used in [7] to learn trees over words. However, because our tree-learning algorithm is model-based, we already have a complete probabilistic model at its termination, so we only need to finetune its parameters instead of learning them from scratch. Finetuning is necessary because the parameters learned while building the tree are based on the fixed user factor vectors from the random-tree-based model. Though it is possible to continue alternating between optimizing over the tree structure and over user vectors, we found the resulting gains too small to be worth the computational cost.

### 5.2 Learning a level of a tree

We now describe how to learn a level of the tree. Suppose we have learned the first  $l - 1$  nodes of each item path and would like to learn the  $l^{th}$  node. Let  $U_i$  be the set of users who rated item  $i$  in the training set. The contribution made by item  $i$  to the log-likelihood is then given by

$$L_i = \log \prod_{u \in U_i} P(i|u) = \sum_{u \in U_i} \log \prod_j P(n_j^i | n_{j-1}^i, u) = \sum_{u \in U_i} \sum_j \log P(n_j^i | n_{j-1}^i, u). \quad (4)$$

The log-likelihood contribution due to a single observation can be expressed as

$$\sum_j \log P(n_j^i | n_{j-1}^i, u) = \sum_{j=1}^{l-1} \log P(n_j^i | n_{j-1}^i, u) + \log P(n_l^i | n_{l-1}^i, u) + \sum_{j=l+1}^{L_i} \log P(n_j^i | n_{j-1}^i, u). \quad (5)$$

The first term on the RHS depends only on the parameters and path nodes that have already been learned, so it can be left out of the objective function. The third term is the log-probability of item  $i$  under the subtree rooted at node  $n_l^i$ , which depends on the structure and parameters of that subtree, which we have not learned yet. To emphasize the fact that this term is based on a user-dependent distribution over items under node  $n_l^i$  we will denote it by  $\log P(i | n_l^i, u)$ .

The overall objective function for learning level  $l$  is obtained by adding up the contributions of all items, leaving out the terms that do not depend on the quantities to be learned:

$$L^l = \sum_i \sum_{u \in U_i} \log P(n_l^i | n_{l-1}^i, u) + \sum_i \sum_{u \in U_i} \log P(i | n_l^i, u). \quad (6)$$

The most direct approach to learning the paths would be to alternate between updating the  $l^{th}$  node in the paths and the corresponding factor vectors and biases. Since jointly optimizing over the  $l^{th}$  node in all item paths is infeasible, we have to resort to incremental updates, maximizing  $L^l$  over the  $l^{th}$  node in one item path at a time. Unfortunately, even this operation is intractable because evaluating each value of  $n_l^i$  requires knowing the optimal contribution from the still-to-be-learned levels of the tree, which is the second term in Eq. 6. In other words, to find the optimal  $n_l^i$  we need to compute

$$n_l^i = \arg \max_{n \in C(n_{l-1}^i)} \left( \sum_{u \in U_i} \log P(n|n_{l-1}^i, u) + F(n, n_{l-1}^i) \right), \quad (7)$$

where we left out the terms that do not depend on  $n_l^i$ . The optimal contribution  $F(n_l^i, n_{l-1}^i)$  from the future levels is defined as

$$F(n_l^i, n_{l-1}^i) = \max_{\Theta} \sum_{k \in I(n_{l-1}^i)} \sum_{u \in U_k} \log P(k|n_l^i, u), \quad (8)$$

where  $I(n_{l-1}^i)$  is the set of items that are assigned to node  $n_{l-1}^i$ , and  $\Theta$  is the set of node factor vectors, biases, and tree structures that parameterize the set of distributions  $\{P(k|n_l^i, u) | k \in I(n_{l-1}^i)\}$ .

### 5.3 Approximating the future

The value of  $F(n_l^i, n_{l-1}^i)$  quantifies the difficulty of discriminating between items assigned to node  $n_{l-1}^i$  using the best tree structure and parameter setting possible given that item  $i$  is assigned to the child  $n_l^i$  of that node. Since  $F(n_l^i, n_{l-1}^i)$  in Eq. 8 rules out degenerate solutions where all items below a node are assigned to the same child of it, leaving  $F(n_l^i, n_{l-1}^i)$  out to make the optimization problem easier is not an option.

We address the intractability of Eq. 7 while avoiding the degenerate solutions by approximating the user-dependent distributions  $P(k|n_l^i, u)$  by simpler distributions that make it much easier to evaluate  $F(n_l^i, n_{l-1}^i)$  for each candidate value for  $n_l^i$ . Since computing  $F(n_l^i, n_{l-1}^i)$  requires maximizing over the free parameters of  $P(k|n_l^i, u)$ , choosing a parameterization of  $P(k|n_l^i, u)$  that makes this maximization easy can greatly speed up this computation. We approximate the tree-structured user-dependent  $P(k|n_l^i, u)$  with a flat user-independent distribution  $P(k|n_l^i)$ . The main advantage of this parameterization is that the optimal  $P(k|n_l^i)$  can be computed by counting the number of times each item assigned to node  $n_l^i$  occurs in the training data and normalizing. In other words, when  $P(k|n_l^i)$  is used in Eq. 8, the maximum is achieved at

$$P(i|n_l^i) = \begin{cases} \frac{N_i}{\sum_{m \in I(n_l^i)} N_m} & \text{if } i \in I(n_l^i) \\ 0 & \text{otherwise} \end{cases} \quad (9)$$

where  $N_i$  is the number of times item  $i$  occurs in the training set. The corresponding value for  $F(n_l^i, n_{l-1}^i)$  is given by

$$F(n_l^i, n_{l-1}^i) = \sum_{k \in I(n_{l-1}^i)} N_k \log \frac{N_k}{\sum_{m \in I(n_{l-1}^i)} N_m}. \quad (10)$$

To show that  $F(n_l^i, n_{l-1}^i)$  can be computed in constant time we start by observing that the sum over items under node  $n_{l-1}^i$  can be written in terms of sums over items under each of its children:

$$\begin{aligned} F(n_l^i, n_{l-1}^i) &= \sum_{c \in C(n_{l-1}^i)} \sum_{k \in I(c)} N_k \log \frac{N_k}{\sum_{m \in I(c)} N_m} \\ &= \sum_{c \in C(n_{l-1}^i)} \sum_{k \in I(c)} N_k \log N_k - \sum_{c \in C(n_{l-1}^i)} Z_c \log Z_c. \end{aligned} \quad (11)$$

with  $Z_c = \sum_{k \in I(c)} N_k$ . Since adding a constant to  $F(n_l^i, n_{l-1}^i)$  has no effect on the solution of Eq. 7 and the first term in the equation does not depend on  $n_l^i$ , we can drop it to get

$$\tilde{F}(n_l^i, n_{l-1}^i) = - \sum_{c \in C(n_{l-1}^i)} Z_c \log Z_c. \quad (12)$$

To compute  $\tilde{F}(n_l^i, n_{l-1}^i)$  efficiently, we store  $Z_c$ 's and the old  $\tilde{F}(n_l^i, n_{l-1}^i)$  value, updating them whenever an item is moved to a different node. Such updates can be performed in constant time.

We now show that the first term in Eq. 7, corresponding to the contribution of the  $l^{\text{th}}$  path node for item  $i$ , can be computed efficiently. Plugging in the definition of  $P(n|n_j, u)$  from Eq. 2 we get

$$\begin{aligned} \sum_{u \in U_i} \log P(n|n_{l-1}^i, u) &= \sum_{u \in U_i} (U_u^\top Q_n + b_n) + C \\ &= \left( \sum_{u \in U_i} U_u \right)^\top Q_n + |U_i| b_n + C \end{aligned} \quad (13)$$

where  $C$  is a term that does not depend on  $n$  and so does not have to be considered when maximizing over  $n$ . Since we assume that the user factor vectors are known and fixed, we precompute  $R_i = \sum_{u \in U_i} U_u$  for each user, which can be seen as creating a surrogate representation for item  $i$ .

Finally, plugging Eq. 13 into Eq. 7 gives us the following update for item nodes:

$$n_l^i = \arg \max_{n \in C(n_{l-1}^i)} \left( R_i^\top Q_n + |U_i| b_n + \tilde{F}(n, n_{l-1}^i) \right). \quad (14)$$

## 6 Evaluating models of implicit feedback

Establishing sensible evaluation protocols for machine learning problems is important because they effectively define what “better” performance means and implicitly guide the development of future methods. Given that the problem of implicit feedback collaborative filtering is relatively new, it is not surprising that the typical evaluation protocol was adopted from information retrieval. However, we believe that this protocol is much less appropriate in collaborative filtering than it is in its field of origin.

Implicit feedback models are typically evaluated using information retrieval metrics, such as Mean Average Precision (MAP), that require knowing which items are relevant and which are irrelevant to each user. It is typical to assume that the items the user selected are relevant and all others are not [10]. However, this approach is problematic because it fails to distinguish between the items the user really has no interest in (i.e. the truly irrelevant ones) and the relevant items the user simply did not rate. And while the irrelevant items do tend to be far more numerous than the unobserved relevant ones, the effect of the latter can still be strong enough to affect model comparison, as we demonstrate in the next section. To address this issue, we propose using some explicit feedback information to identify a small number of truly irrelevant items for each user and using them in place of items of unknown relevance in the evaluation. Thus the models will be evaluated on their ability to rank the truly relevant items above the truly irrelevant ones, which we believe is the ultimate task of collaborative filtering. Though this approach does require access to explicit feedback, only a small quantity of it is necessary, and it is used only for evaluation.

For probabilistic models  $P(i|u)$ , the most natural performance metrics are log-probability of the held-out data  $\mathcal{D}$  and the closely-related perplexity (PPL), the standard metric for language models:

$$\text{PPL} = \exp \left( -\frac{1}{|\mathcal{D}|} \sum_{(u,i) \in \mathcal{D}} \log P(i|u) \right). \quad (15)$$

The model that assigns the correct item probability 1 has the perplexity of 1, while the model that assigns all  $N$  items the same probability  $(1/N)$  has the perplexity of  $N$ . Unlike the ranking metrics above, perplexity is computed based on the selected/relevant items alone and does not require assuming that the unselected items are irrelevant.<sup>1</sup>

## 7 Experimental results

First we investigated the impact of using tree-structured distributions over items by comparing the performance of tree-based CIS models to that of a flat model defined by Eq. 1. We used MovieLens 1M, which is a fairly small dataset, for the comparison in order to be able to train the flat model within reasonable time. The dataset contains 1M ratings on a scale from 1 to 5 given by 6040 users to 3952 movies. To simulate the implicit feedback setting, where the presence of a user/item pair indicates an expression of interest, we kept only the user/item pairs associated with ratings 4 and above (and discarded the rating values) and split the resulting 575K pairs into a 475K-pair training set, and a validation and test sets of 50K pairs each. We trained three models with 5-dimensional

<sup>1</sup>The implicit assumption here is that the selected items are more relevant than the unselected ones.

Table 1: Test set scores in percent on the MovieLens 10M dataset obtained by treating items with low ratings as irrelevant. Higher scores indicate better performance for all metrics except for perplexity.

Model	PPL	MAP	P@1	P@5	P@10	R@1	R@5	R@10
CIS (Random)	921	70.68	74.65	58.02	49.91	20.66	60.02	77.31
CIS (LearnedRI)	822	72.50	76.64	59.29	50.64	21.51	61.24	78.22
CIS (LearnedCI)	820	72.61	76.68	59.37	50.69	21.54	61.31	78.27
BPR	865	72.75	75.75	59.15	50.63	21.50	61.43	78.39
BMF	–	70.80	75.66	58.03	49.77	20.94	60.04	77.21

Table 2: Test set scores in percent on the MovieLens 10M dataset obtained by treating all unobserved items as irrelevant.

Model	MAP	P@1	P@5	P@10	R@1	R@5	R@10
BPR	12.73	14.27	11.56	9.89	3.06	11.55	18.86
BMF	16.13	22.10	16.25	12.94	4.66	15.64	23.55

factor vectors: a flat model, a CIS model with a random balanced binary tree, and a CIS model with a learned binary tree (as in Section 5). The flat model took 12 hours to train and had the test set perplexity of 920. Training the random tree model took half an hour, resulting in the perplexity of 975. The training process for the learned-tree model, which included training a random-tree model, learning a tree from the resulting user factor vectors, and finetuning all the parameters, took 1 hour. The resulting model performed very well, achieving the test set perplexity of 912. These results suggest that even when the number of items is relatively small our tree-based approach to item selection modelling can yield an order-of-magnitude reduction in training times relative to the flat model without hurting the predictive accuracy.

We then used the larger MovieLens 10M dataset (0-5 rating scale, 69878 users, 10677 movies) to compare the proposed approach to the existing IFCF methods. As on MovieLens 1M, we kept only the user/item pairs with ratings 4 and above, producing a 4M-pair training set, a 500K-pair validation set, and a 500K-pair test set. We compared the models based on their perplexity and ranking performance as measured by the standard information retrieval metrics: Mean Average Precision (MAP), Precision@k, and Recall@k. We used the evaluation approach described in the previous section, which involved having the models rank only the items with known relevance status. We used the rating values to determine relevance, considering items rated below 3 as irrelevant and items rated 4 and above as relevant.

We compared our hierarchical item selection model to two state-of-the-art models for implicit feedback: the Bayesian Personalized Ranking model (BPR) and the Binary Matrix Factorization model (BMF). All models used 25-dimensional factor vectors, as we found that higher-dimensional factor vectors resulted in only marginal improvements. We included three CIS models based on different binary trees ( $K = 2$ ) to highlight the effect of tree construction methods. The methods are as follows: “Random” generates random balanced trees; “LearnedRI” is the method from Section 5 with randomly initialized item-node assignments; “LearnedCI” is the same method with item-node assignments initialized by clustering surrogate item representations  $R_i$  from Section 5.3. Training a flat item selection model on this dataset was infeasible, as a single pass through the data took six hours, compared to a mere two minutes for CIS (LearnedCI).

Better performance corresponds to lower values of perplexity and higher values of the other metrics. Table 1 shows the test scores for the resulting models. In terms of perplexity, CIS (Learned) is the top performer, with BPR coming in second and CIS (Random) a distant third. Since BMF does not produce a distribution over items, its performance cannot be naturally measured in terms of PPL. On the ranking metrics, CIS (Learned) and BPR emerge as the best-performing methods, achieving very similar scores. BPR has a slight edge over CIS on MAP, while CIS performs better on Precision@1. BMF and CIS (Random) are the weakest performers, with considerably worse scores than BPR and CIS (Learned) on all metrics. Comparing the results of CIS (Learned) and CIS (Random) shows that the of the tree used has a strong effect on the performance of CIS models and that using trees learned with the proposed algorithm makes CIS competitive with the best collaborative filtering models. The similar results achieved by CIS (LearnedRI) and CIS (LearnedCI) suggest that that the performance

of the resulting model is not particularly sensitive to the initialization scheme of the tree-learning algorithm.

To understand the behaviour of our tree-learning algorithm better we examined the trees produced by it. The learned trees looked sensible, with neighbouring leaves typically containing movies from the same sub-genre and appealing to the same audience. We then determined how discriminative the decisions were at each level of the tree by replacing the user-dependent distributions under all nodes at a particular depth by the best user-independent approximations (frequencies of items under the node). Comparing the perplexity of a model using the tree truncated at level  $l$  and at level  $l + 1$  allowed us to determine how much level  $l + 1$  contributed to the model. In the CIS (Random) model, the first few and the last few levels had little effect on perplexity and the medium-depth levels accounted for most of perplexity reduction. In contrast, in the CIS (LearnedRI) model, the effect of a level on perplexity decreased with level depth, with the first few levels reducing perplexity the most, which is a consequence of the greedy nature of the tree-learning algorithm.

To highlight the importance of excluding items of unknown relevance when evaluating implicit feedback models we recomputed the performance metrics treating all items not rated by a user as irrelevant. As the scores in Table 2 show this seemingly minor modification of the evaluation protocol makes BMF appear to outperform BPR by a large margin, which, as Table 1 indicates is not actually the case. In retrospect, these changes in relative performance are not particularly surprising since the training algorithm for BMF treats unobserved items as negative examples, which perfectly matches the assumption the evaluation is based on, namely that unobserved items are irrelevant. This is a clear example of a flawed evaluation protocol favouring an unrealistic modelling assumption.

## 8 Discussion

We proposed a model that in addition to being competitive with the best implicit feedback models in terms of predictive accuracy also provides calibrated item selection probabilities for each user, which quantify the user’s interest in the items. These probabilities allow comparing the degree of interest in an item across users, making it possible to maximize the total user satisfaction when item availability is limited. More generally, the probabilities provided by the model can be used in combination with utility functions for making sophisticated decisions.

Although we introduced our tree-learning algorithm in the context of collaborative filtering, it is applicable to several other problems. One such problem is statistical language modelling, where the task is to predict the distribution of the next word in a sentence given its context consisting of several preceding words. While there already exists an algorithm for learning the structure of tree-based language models [7], it constructs trees by clustering word representations, not taking into account the form of the model that will use these trees. In contrast, our algorithm optimizes the tree structure and model parameters jointly, which can lead to superior model performance.

The proposed algorithm can also be used to learn trees over labels for multinomial regression models. When the number of labels is large, using a label space with a sensible tree structure can lead to much faster training and improved generalization. Our algorithm can be applied in this setting by noticing the correspondence between items and labels, and between user factor vectors and input vectors. However, unlike in collaborative filtering where user factor vectors have to be learned, in this case input vectors are observed, which eliminates the need to train a model based on a random tree before applying the tree-learning algorithm.

We believe that evaluation protocols for implicit feedback models deserve more attention than they have received. In this paper we observed that one widely used protocol can produce misleading results due to an unrealistic assumption it makes about item relevance. We proposed using a small quantity of explicit feedback data to directly estimate item relevance in order to avoid having to make that assumption.

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